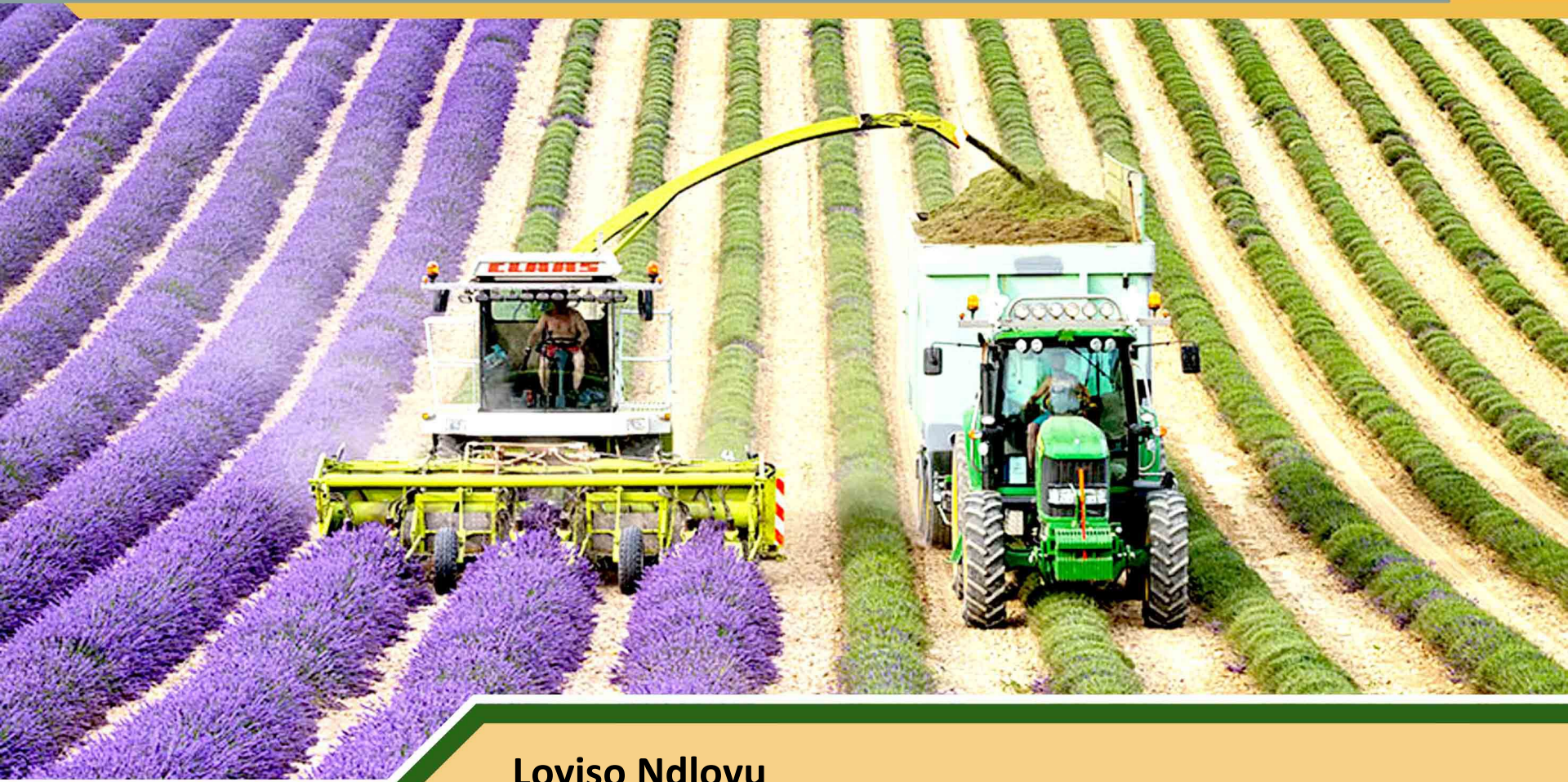


# ROLE OF LEADERSHIP IN SHAPING THE FUTURE OF DFI's



**Loyiso Ndlovu**  
**Executive Manager Strategy**

**DATE:** November 2016

# These four Strategic Pillars will allow the Bank to play the role of catalyst and convenor



## Growth sector support

- 1 *Prioritise high-potential regions and crops*



- Identify high-potential regions and crops
- Find and support local change agents who can
  - Help originate projects
  - Provide access to value chains
  - Give training and support
  - Provide financial intermediation

**Sector growth; inclusivity**

## Supply chain development

- 2 *Increase funding in agro-processing*



- Identify high-supply, high-demand products e.g. soy, fruits, to build an agro-processing industry
- Proactively finance expansion projects and convene PPPs

**Employment quality; food security; sector growth**

## Production expansion and intensification

- 3 *Support next-generation farming*



- Support farmers with significant potential to expand output and/or increase yields
- Improve service levels to large commercial farmers

**Sector growth; food security**

## Agri. innovation

- 4 *Spur agri. innovation*



- Support promising ag start-ups to boost innovation, entrepreneurship and sector productivity

**Sector growth; employment quality**



# LAND BANK TIMELINE.

## LAND BANK DECI-TIME WALK

100 Years

- 2002-2012**
- CERA 2000 Decoupled Payment Bank Act (2002)
  - Consolidating Act (2003)
  - Establishment of RLM for emerging farmers
  - New Knowledge Path
  - National Development Plan

- 1992-2001**
- F.B consolidates credit for emerging farmers (93)
  - White Paper on Agriculture (1993)
  - Agrarian Reform and Reform (1995)
  - Marketing & Agricultural Products Act (1996)
  - Introduction of differential rates system (1998)

- 1982-1990**
- DASA established (1982)
  - 267 BLD established (1990)
  - Jacobs Commission for Category III farmers
  - Scrapping of the Land Act (1991)

- 1972-1981**
- Groups transformed into companies (1973)
  - Land Bank considers loans for Coloureds (1976)
  - Land Bank of SWA independence (1979)
  - Land Bank to raise debentures (1980)
  - Severe drought in summer and all areas (1981)

- 1962-1971**
- Land Bank grants loans to Indian farmers (1965)
  - Agricultural Credit Board established (1966)
  - Marketing Act amended (1966)
  - Land Bank of SWA combined in Land Bank SA
  - Provision of subvention of land (1970)

- 1952-1961**
- Native Land Amendment Act (1952)
  - SA Mortgage Insurance Company (1953)
  - Land Bank Act amended (1956)
  - Land returns loans to exempt the idio
  - Sharpside subvention (1960)

- 1942-1951**
- Number of branch offices grow to 9 (1943)
  - Land Bank Act amended (1944)
  - Changes in government (1948)
  - Transition to Recommendations accepted
  - Less than 5 million in households (1951)

- 1932-1941**
- SA experience drought (1933-34)
  - Native Trust & Land Act (1936)
  - Adoption of Marketing Act to stabilise prices
  - The Bank extend share loan from (1939)
  - Second World War (1939) affects food
  - F.B repays its maturing government loan

- 1922-1931**
- Government Securities Act enacted
  - Land Bank branch opened in London
  - Agric Credit Act (1926)
  - The Great Depression (1929-1931)
  - Farmers Special Relief Act (1931)

- 1902-1921**
- Land Bank established
  - The Native Land Act (1913)



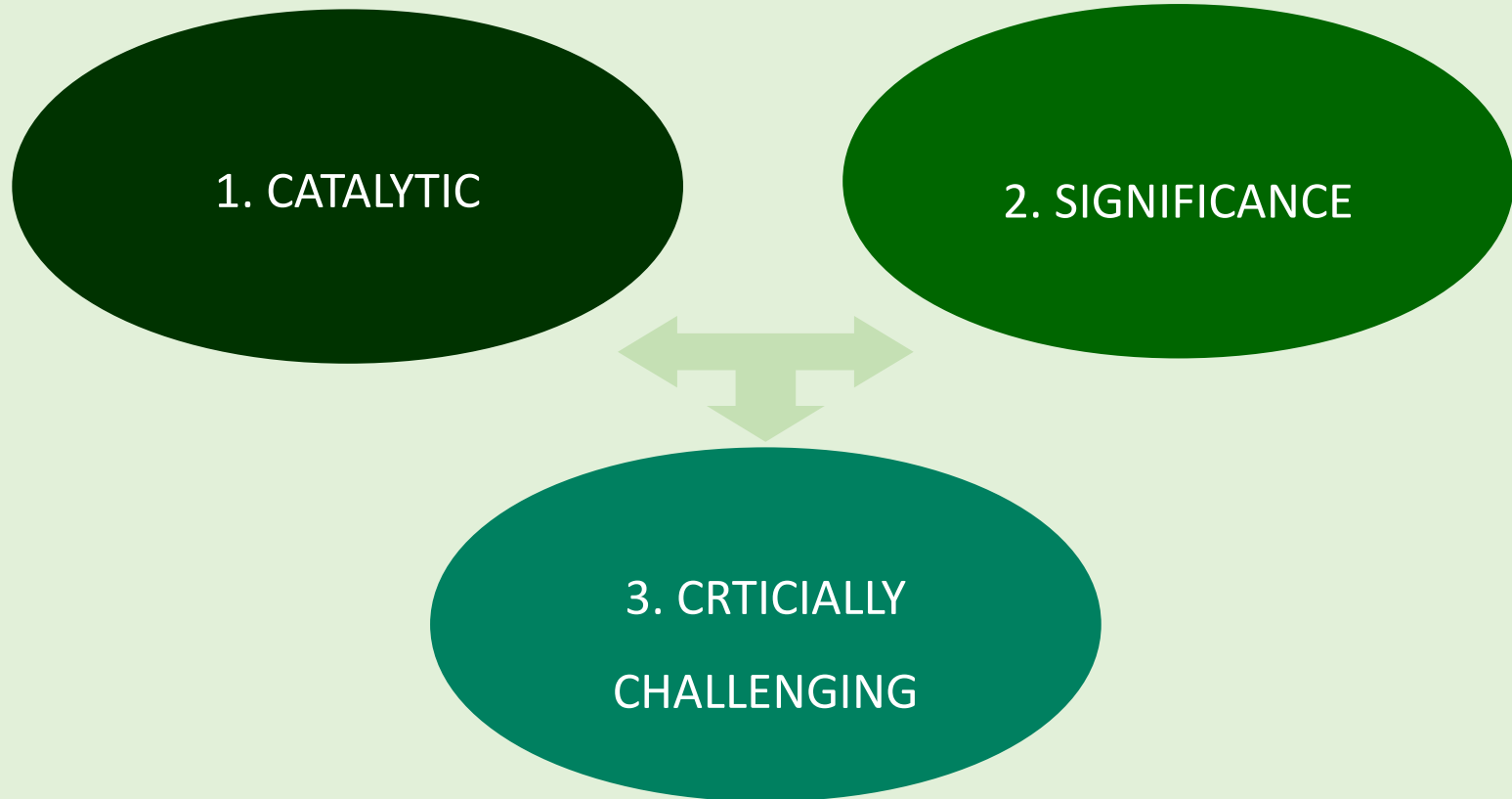
- As a series of lessons learnt, for reflection



- As a reflection of our associations with other people



- As a privileged and a gift



# DFI JOURNEY OF LEADERSHIP



## 1. CATALYTIC

### 1. CATALYTIC

The potential for meaningful change to effect development outcomes

## 2. SIGNIFICANCE

### 2. SIGNIFICANCE

The ability to remain relevant to do the RIGHT things not the EASY things.

To anchor through service

## 3. CRITICALLY CHALLENGING

### 3. CRITICALLY CHALLENGING

to critically challenge through deep seated analysis technical excellence. To live in our strength

## CONCLUSION

- To lead with bravery and being catalytic
- To go beyond ourselves, and stretch our own boundaries to find Relevance
- To ensure that in the end we have challenged the status quo on order to leave long lasting legacies that we can be proud of
- To reassert "the role of Public Authority" on global financial markets in the face of headwinds





***THANK YOU!***